



UNITED FOR COMMUNITY

2023 ANNUAL REPORT



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A Letter from Leadership

As we reflect on the past year, we are filled with gratitude for the unwavering support and generosity of individuals like you, corporate partners, and community foundations. Your commitment to United Way of Lake County continues to drive positive change and make a meaningful impact in the lives of those we serve.

Throughout the year, your contributions—both in terms of time and resources—have allowed us to advance our mission and address the pressing needs of our community. From individual donations to corporate gifts and sponsorships, and grants from community foundations, every contribution has played a crucial role in our efforts to create lasting change. We are thrilled to share with you the outcomes of your support in our 2023 Annual Report. This report highlights the incredible progress we have made together, showcasing the tangible difference your investments have made in the lives of Lake County residents.

This year, our investments resulted in 66,360 services being delivered to our most vulnerable friends and neighbors. From providing access to basic needs such as food and shelter, to offering vital healthcare services and educational opportunities, your support has touched countless lives and provided hope for a brighter future. In addition to our collective impact, this year was marked by the return of Winterfest, which raised a record amount of proceeds. Our Celebrity Server Fundraiser event drew a packed room, serving as a testament to the collective commitment to our cause. We also introduced a new event, Jail & Bail, which exceeded our expectations and showcased the creativity and dedication of our supporters in rallying behind our mission.

The dollars we raise, the food we collect, and the volunteers we connect to opportunities all advance our mission. In addition to a successful fundraising campaign, we once again were able to provide support to thirty-eight food pantries through our Feed Lake County efforts, we graduated another Youth United Way class and we helped to connect hundreds of volunteers to opportunities across our community.

While we celebrate these successes, we also acknowledge the loss of two cherished advocates, Eastlake Mayor Dennis Morley and Alex Piercy. Their untimely passing has left a void in our United Way of Lake County family of supporters and our hearts. We honor their memory and remain committed to carrying forward their legacy of service and advocacy.

As we embark on another year of service and impact, we extend our heartfelt thanks to each and every one of you. Together, we are making a difference, one life at a time.

With Sincere Appreciation,

Patricia M. Conrad
Visa/CardinalCommerce, a Visa Solution
Board Chair, United Way of Lake County

Dione DeMitre
President & CEO
United Way of Lake County



A Letter from our 2023 Campaign Chair

As I reflect on my tenure as the Campaign Chair for United Way of Lake County's 2023 annual campaign, I am filled with a profound sense of gratitude and pride in our community's unwavering commitment to making a difference. It has been an honor to serve in this role and witness firsthand the incredible impact that we have collectively made.

I have always believed in the power of giving back and supporting the communities in which I live and work. I understand the value of having food, clothing, shelter, and medical care. It is important for us to recognize that these are essential needs that every person in our community deserves access to, along with a place to turn in times of crisis. United Way helps provide all of this and so much more. The work they do to uncover and fill gaps in need is done with heartfelt purpose and intention. Together, we have worked tirelessly to address the most pressing issues facing our community, from education and healthcare to financial stability and basic needs.

Throughout the campaign, I have been continually inspired by the generosity and compassion demonstrated by individuals, businesses, and organizations across Lake County. From hosting fundraising events to volunteering time and resources, each contribution, no matter how big or small, has played a vital role in advancing United Way of Lake County's mission and improving outcomes for those in need.

I would like to extend my deepest gratitude to the United Way of Lake County board, staff, volunteers, donors, and partners who have joined us in our mission. Your passion, commitment, and generosity are truly inspiring, and it has been a privilege to stand alongside you in this important work.

As we celebrate the successes of the past year, it is important to acknowledge that there are still many challenges ahead which require continued dedication and collaboration. Please join me in continuing to support the work of United Way of Lake County to help build a brighter future for all.

Respectfully,

Richard N. Selby II

Richard N. Selby II, Managing Partner
Dworken & Bernstein

2023 Board & Committee Members

Chairman of the Board

Patricia Conrad, Visa/CardinalCommerce, a Visa Solution

First Vice Chair

Brandi Haught, KeyBank

Second Vice Chair

Andrew Phelps, Truist

Treasurer

Rick Bumgardner, The Lubrizol Corporation

Board Members

Robin Baum, Community Volunteer

Morris Beverage III, Lighthouse Advisers

Kerry Bliss, Alluvial Private Wealth Cleveland

Karen Burton, STERIS Corporation

Dione DeMitro, United Way of Lake County

Dan Findley, Sheet Metal Workers Local #33

Ellen Foley Kessler, WINT Integrity Radio

Michelle Graf, The Lubrizol Corporation

Craig Heath, Mentor Public Schools

Jeremy Iosue, Stefanik Iosue & Associates

Kerry Jonke, Laketran

Maria Kula, STERIS Corporation

Ian Lewis, Little Scholars Early Learning Center

Maria Manocchio, MAM Consulting

Patrick Mohorcic, Lake Development Authority

Marwin Walling Sr., Painesville City Local Schools

Kristina Willey, Lakeland Community College

Emeritus Board Members

Abraham Cantor, Law Office of Abraham Cantor

Melissa Ferguson, Functional Design

Thomas W. Ferguson, State Farm Insurance

Thomas D. Hill, Thomas Hill Investment Services

Rita McMahon, Aislinn Consulting

Robert Schiebli, Iron Workers #468, Retired

Carol-Ann Schindel, CPA, City of Eastlake

UWLC Staff

Dione DeMitro, President & CEO

Emily Johnston, Volunteer & Events Manager

Tami Lewis, Director of Marketing & Communications

Zach Siebert, CFO

David Whittaker, Community Impact Manager

Finance Committee

Chair: Rick Bumgardner, The Lubrizol Corporation

Morris Beverage III, Lighthouse Advisers

Karen Burton, STERIS Corporation

Jack Gregorin, Middlefield Banking Company

Scot Park, Artower Advisory Services

Kathy Peterson, Community Volunteer

Governance Committee

Chair: Andrew Phelps, Truist

Morris Beverage III, Lighthouse Advisers

Patricia Conrad, Visa/CardinalCommerce, a Visa Solution

Michelle Graf, The Lubrizol Corporation

Jeremy Iosue, Stefanik Iosue & Associates

Marketing Committee

Chair: Maria Kula, STERIS Corporation

Kerry Jonke, Laketran

Ellen Foley Kessler, WINT Integrity Radio

Alex Zinni, Alpha Key Digital

Resource Development Committee

Chair: Brandi Haught, KeyBank

Maria Kula, STERIS Corporation

Patrick Mohorcic, Lake Development Authority

Mia Severino, Fortress Law Group

Bryan Thomas, Lighthouse Advisers

Kristina Willey, Lakeland Community College

Community Impact Committee

Chair: Kerry Bliss, Alluvial Private Wealth Cleveland

Karen Burton, STERIS Corporation

Patricia Conrad, Visa/CardinalCommerce, a Visa Solution

Gwen Corban, Community Volunteer

Lindsay Defeo, Leolo Hospitality

Craig Heath, Mentor Public Schools

Christine Margalis, Lake County General Health District

Leah Reese, Wickliffe Family Resource Center

Jen Smyser, Lakeland Community College

Marwin Walling Sr., Painesville City Local Schools

“Volunteers do not necessarily have the time; they just have the heart.”

– Elizabeth Andrew

Campaign Cabinet

Chair

Richard Selby II, Dworken & Bernstein

Cabinet Members

Robin Baum, Community Volunteer

Morris Beverage III, Lighthouse Advisers

Tim Cannon, Ohio Eleventh District Court of Appeals, Retired Judge

Ben Capelle, Laketran

Melissa Clayton, Huntington Bank

Bill Dennison, GCXC Race Timing & Management

Carrie Dotson, Lifeline

Jen Edgell, Ladies & Gentlemen Salon and Spa

Dan Findley, Sheet Metal Workers Local 33

Michelle Graf, The Lubrizol Corporation

Brandi Haught, KeyBank

Craig Heath, Mentor Public Schools

Megan Hocevar, Libra Industries

Cristen Kane, Board of Lake County Commissioners Senior Services

Maria Kula, STERIS Corporation

Ashley Lanner, Libra Industries

City Manager Doug Lewis, City of Painesville

Ian Lewis, Little Scholars Early Learning Center

Jim Levine, Express Employment Professionals

Noreen Marlowe, Keller Williams Greater Cleveland Northeast

Mayor Dennis Morley, City of Eastlake (1958 - 2024)

Amy O'Brien, TWO MEN AND A TRUCK

Jennifer Pealer, Jenniffer & Co.

Joe Popely, University Hospitals

Mayor Kevin Potter, City of Kirtland

Mel Prileson-Douglas, Somich & Associates CPAs

Nancy Santilli, ESC of the Western Reserve

Mia Severino, Fortress Law Group

Ray Sminchak, Mentor Nissan

Kathy Strancar, Forbes House

Amber Thomas, Crossroads Health

Pam Rose, Mentor Public Library

Chris Weber, Mentor Area Chamber of Commerce

Kristina Willey, Lakeland Community College

Jen Yorke, Lake County Captains

Vision

United Way of Lake County will become the entrusted champion that drives improved outcomes in our community by funding services that impact health, education, and financial stability.

Mission

To measurably improve the quality of people's lives in Lake County.



WHAT WE DO

United Way of Lake County (UWLC) mobilizes our community to close gaps and open opportunities so everyone can thrive and no one in need stands alone. Below are the specifics.

Impact

UWLC identifies the greatest education, health, and financial stability gaps in Lake County and addresses them by funding effective non-profit programs that improve the quality of life for our friends and neighbors in need.



Connect

UWLC unites nonprofit organizations, agencies, leaders, and volunteers and collaborates to uncover and work toward solutions to our community's most pressing problems.



Activate

UWLC shares data, results, and stories to inspire people to act.



UNITED WAY OF LAKE COUNTY. TURNING SMALL GIFTS INTO BIG IMPACT.

AREAS OF FOCUS

United for Education

A child's learning journey doesn't begin or end in the classroom. United Way of Lake County is dedicated to nurturing the holistic development of every child and is striving to ensure all children have a great start in life, are reading on grade level, and are supported in their community and in school so they are equipped and ready for college or career.

United for Health

The correlation between poor health and poverty is profound. Unaddressed social needs, environmental challenges, and barriers to healthcare exacerbate health disparities among those with lower incomes, resulting in challenges such as obtaining health insurance, accessing primary care, or affording medications. Limited access to nutritious food and heightened exposure to instances of violence further impact health, behavior, and stress levels. United Way of Lake County's network of partners works to tackle food insecurity, aids in trauma recovery, and facilitates access to comprehensive physical and mental health services and resources.

United for Financial Stability

Enhancing one's financial standing can yield a lasting, beneficial effect across generations, fostering improved well-being for children, families, and our community as a whole.

**Volunteers are
the backbone of
United Way of
Lake County.
The volunteers
who serve on our
Community
Investment
Committee
determine how
the donations we
receive are
allocated.**

2023 Community Investment Committee

Debra Chormann, Community Volunteer
Gwen Corban, Community Volunteer
Lindsay Defeo, Leolo Hospitality
Bethany Germano, First Federal Lakewood
Lisa Imondi, Mosaic
Bruce Langguth, Global Real Estate Advisors
Christine Margalis, Lake County General Health District
Leah Reese, Wickliffe Family Resource Center
Ken Sawicki, Community Volunteer
Maurine Schmidt, Avery Dennison Corporation
Jen Smyser, Lakeland Community College
Matt Stanton, One Sky Flight

2024 Community Investment Committee

Robin Baum, Community Volunteer
Melanie Blasko, Lake-Geauga Recovery Centers
Kerry Bliss, Alluvial Private Wealth Cleveland
Kathleen Buse, Advancing Women in the Workforce
Rhonda Butler, Lakeland Community College
Gwen Corban, Community Volunteer
Stevie Dohm, Alliance for Working Together Foundation
Emily Gilliam, Laketran
Meg Hagan, Community Volunteer
Jay Hemphill, SeibertKeck Insurance Partners
Tricia Johnston, Leadership Lake County
Bill Knox, Old South Church
Cheryl Kuonen, Mentor Public Library
Pam Kurt, Kurt Law
Melanie Majikas, Community Volunteer
Heather McCue, Community Volunteer
Kristen McLaughlin, KM Career Coaching
Jason Nedley, Nedley Management and Consulting
Rhonda Osagie-Erese, Lakeland Community College Veterans Center
Leah Reese, Wickliffe Family Resource Center
Teresa Reid, Starting Point
Maurine Schmidt, Avery Dennison Corporation
Jen Smyser, Community Volunteer
Marwin Walling Sr., Painesville City Local Schools
Chris Weber, Mentor Area Chamber of Commerce
Anna Wilson, Lake County General Health District
Dana Wolfe, Willoughby Western Lake County Chamber of Commerce
Annie Zahradnik, Community Volunteer

WHO DECIDES

Which Nonprofit Programs Receive Support?

Volunteers Decide

United Way of Lake County (UWLC) takes pride in its commitment to community engagement and the involvement of volunteers in the allocation decision-making process. Volunteers play a pivotal role in shaping the direction of UWLC's funding priorities and ensuring that resources are allocated to address the most pressing needs and fill the greatest gaps to help ensure Lake County's most vulnerable residents do not stand alone.

UWLC takes its role as stewards of donor dollars seriously. Through a meticulous and lengthy evaluation process, volunteers who serve on the Community Investment Committee receive guidance to ensure that every dollar entrusted to us by donors is utilized effectively, efficiently, and results in measurable outcomes.



WHY LIVE UNITED

Have You Met ALICE?



You Sure Have.



ALICE is your childcare worker, mechanic, home health aide, store clerk, office assistant and more - all workers essential to you and our community's success.

United Way of Lake County (UWLC) believes that everyone deserves the opportunity to thrive. UWLC's goal is simple, yet profound: to support programs that empower every individual and family with the tools, resources, and support they need to stand on firm ground to build a brighter future. Within the contents of this report, you will find a breakdown of UWLC's areas of focus.

The programs supported under UWLC's three priority areas overlap because community needs are interconnected, and solutions often require addressing multiple facets of well-being that do not squarely fit into one distinct category.

One population, however, that fits squarely into all areas of need is ALICE.

ALICE is an overlooked population. The term is a United Way acronym for Asset Limited, Income Constrained, Employed.

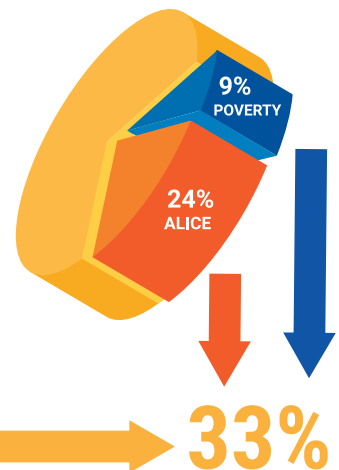
ALICE represents the people who get up and go to work everyday, perhaps even working more than one job, but still cannot make ends meet. ALICE lives paycheck to paycheck without a safety net to fall back on, making them vulnerable to unexpected expenses.

These are the people forced to make tough decisions about which bills to pay and needs to fill because they are spread so thin. Do they put dinner on the table for their children, put gas in their car to go to work, fill a prescription, or pay their electric bill? These are the questions ALICE faces each day.

ALICE households earn more than the Federal Poverty Level, but less than the basic cost of living. The number of Lake County ALICE households struggling to afford life's basic needs far exceeds Lake County's low federal poverty statistics.

Combined, the number of poverty and ALICE households equals the total population struggling to afford basic needs.

A total of 9% of Lake County households live in poverty* while a significant 24% fall within the ALICE threshold.** Combined, a total of 33% of Lake County households live below the ALICE Threshold.



A full one-third are struggling to survive.

*Based on U.S. Census Bureau population estimates, July 1, 2023 (V2023). **ALICE in Ohio 2023 Report - United Way ALICE & Poverty in Lake County in 2021. Based on 2021 Point-in-Time-Data.

UNITED FOR EDUCATION

Building Brighter Futures for Children

In the heart of Lake County, where the future of our community lies, United Way of Lake County (UWLC) is steadfast in its mission to alter the trajectory of children facing adversity. Every child deserves a fair chance at success, yet a staggering statistic confronts us: 50% of Lake County children commence their educational journey without the necessary skills and knowledge for kindergarten-level instruction.

These children, at risk of being left behind, embody our collective responsibility. Their early struggles resonate far beyond the classroom, shaping their futures and the future of our community. Research underscores the critical importance of kindergarten readiness, revealing a profound impact on lifelong outcomes. Children equipped with the tools to thrive in kindergarten are

more likely to persevere through their academic journey, less reliant on government assistance, and exhibit reduced rates of involvement in the criminal justice system. They are poised for success in higher education, homeownership, and achieving financial stability.

UWLC recognizes the urgency of this challenge and the immense potential it holds. We are steadfast in our commitment to fostering a stronger, more resilient community by championing programs centered on education, kindergarten readiness, and early intervention. Through strategic investments that fill the gaps in need and collaborative partnerships, UWLC aims to dismantle barriers to success and cultivate an environment where every child can flourish.

Impact



650

Children
Benefited from
Early-Intervention
Programs

8,089

Pre-k Children Benefited from
Free Monthly Dolly Parton
Imagination Library Books in
Support of Literacy and
Kindergarten Readiness

20,000

Children
Benefited from Elementary
and Pre-School Reading
Programs in Support of
Literacy

4,378

Children Benefited from
Mentors, Youth Enrichment
Programs, and Creative Arts
Therapy

UNITED FOR HEALTH

Bridging Gaps in Healthcare Access

In the vibrant tapestry of Lake County, disparities in healthcare access cast a shadow over the well-being of our community. Too many individuals, burdened by the weight of being uninsured or under-insured, navigate a variety of barriers when seeking essential health services. In a landscape where one's zip code, socioeconomic status, and life circumstances dictate access to care, United Way of Lake County (UWLC) stands as a beacon of hope, determined to level the playing field and change the odds for those in need.

At the core of their mission lies a commitment to ensuring that every individual has the opportunity to lead a healthy and fulfilling life. UWLC recognizes that access to quality healthcare is not merely a privilege

but a fundamental right, essential for individuals to thrive in their personal and professional pursuits. Through collaborative partnerships and investments that help fill the gaps in need, UWLC strives to dismantle the barriers hindering access to medical and dental care, prescriptions, mental health counseling, senior healthcare, nutritious food, and more.

UWLC's commitment to improving the quality of life for all is unwavering. UWLC believes that a healthy community is a thriving community, where every individual has the opportunity to flourish. Together, let us continue to champion equity in healthcare access and build a healthier, more resilient Lake County for generations to come.

Impact



4,860

Mental Health Counseling Services were Provided



1,010

Medical and Dental Visits Funded for Those in Need



1,598

Individuals Benefited from Familywise Prescription Program

\$175,297

Total Medication Savings Realized from Familywise Prescription Program



75

Survivors of Sexual Abuse Received Care and Support



221

Hospice Patients and their Families Received Comfort and Support

UNITED FOR FINANCIAL STABILITY

Helping Ensure No One Stands Alone

United Way of Lake County (UWLC) recognizes that true prosperity extends beyond financial wealth; it encompasses all of our focus areas - access to education, stable employment, and the resources necessary when emergencies strike. Through targeted research and collaborative partnerships, UWLC works to fill gaps in need and to dismantle the barriers hindering the economic empowerment of our community, while providing those in need with a place to turn in times of crises.

From supporting emergency services and a resource referral program to providing refuge and care for Lake County's homeless and victims of domestic violence, to ensuring community acclimation assistance, rental assistance, and tax assistance programs offer a lifeline in times of uncertainty, UWLC stands shoulder to shoulder with those struggling.

Impact



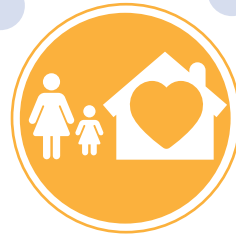
345

Households Benefited from Free Tax Assistance



865

Homeless Persons Received Shelter and Care



375

Domestic Violence Survivors Benefited from Refuge and Care



5,937

Emergency Services Provided to Those in Crisis



102

Hispanic Individuals and Families Received Community Acclimation Assistance and Services



82

Families and Individuals Received Rental Assistance Support



26,981

2-1-1 Referrals Provided to Those in Need of Help and Services

UNITED AGAINST HUNGER

Highlights in our Fight Against Hunger

31st Annual Feed Lake County Fundraiser: Spring 2023

- 66,000 pounds of food was donated and distributed to 38 local food pantries
- \$60,000 was raised and used to re-stock the food pantries later in the year
- \$25,000 was donated by Buyers Products Company, who matched all donations up to this dollar amount
- The top three food donors included:
 - Marous Brothers Construction - 6,000 pounds of food donated
 - Mentor High School - 2,932 pounds of food donated
 - PCC Airfoils - 2,745 pounds of food donated



United for the Holiday: 610 Turkeys with All the Fixings Distributed for Thanksgiving

Over \$26,000 in turkeys and fixings were distributed to 38 local food pantries to help ensure no one went without a Thanksgiving meal. The food was funded by those who donated to United Way of Lake County's spring Feed Lake County fundraiser along with the following organizations:

- PCC Airfoils - 180 turkeys donated
- Aexcel Corporation - 62 turkeys donated
- Ranpak - 36 turkeys donated
- TT Electronics - 32 turkeys donated



**JEROME T. OSBORNE AND
GEORGEANNE S. OSBORNE
CHARITABLE TRUST**

Jerome T. Osborne and Georgeanne S. Osborne Charitable Trust: \$75,000 Grant

In the fall of 2023 United Way of Lake County was awarded a \$75,000 grant from the Jerome T. Osborne and Georgeanne S. Osborne Charitable Trust to help alleviate hunger in Lake County. Entrepreneur Jerome T. Osborne was a man of vision, foresight and action who was passionate about his community. He and his wife's legacy continues through their impactful support.



Partnership with Mentor Public Schools Food Market: Food Distribution

United Way of Lake County has proudly partnered with Mentor Public Schools for their new Food Market initiative, launched in June 2023. Held monthly, market volunteers efficiently distribute food via a drive-up system to families in need, regardless of residency inside or outside the school district. An average of nearly 10,000 pounds of food is distributed each month, aiding our community's hungry.

COMMUNITY INVESTMENT

2023 Funded Programs

Health

\$25,000 Cleveland Rape Crisis Center:
Services for Rape and Sexual Abuse Survivors
\$20,000 Hospice of the Western Reserve:
In-Home Palliative Care with Advanced Illness
\$15,000 Kidney Foundation of Ohio:
Medication & Transportation Assistance
\$95,000 Lake County Free Clinic:
Providing Vital Medical Care
\$15,000 Lake County Free Clinic:
Dental Care for Lake County Residents
\$20,000 Lake County Free Clinic:
Case Management for Continuous Improvement
\$40,000 Lake-Geauga Recovery Centers:
Residential Childcare
\$16,100 NAMI Lake County:
Ending the Silence Program
\$10,500 NAMI Lake County:
Return to Hope Program
\$20,000 Wickliffe City School District:
Wickliffe Family Resource Center

\$276,600 Investment (32.5%)

Education

\$4,500 Captains Charities:
Captains Reading Program
\$74,020 Crossroads Health:
Ohio Early Intervention
\$10,000 Fine Arts Association:
Creative Arts Therapies
\$7,900 Fine Arts Association:
Reading Readiness
\$18,000 Lake County YMCA:
Summer Learning Loss Prevention
\$30,000 Lifeline:
Dolly Parton Imagination Library
\$25,000 Salvation Army Citadel:
Youth Learning Zone
\$7,200 Starting Point:
Child Care Training
\$8,600 Starting Point:
Lake County Devereux (DECA) Program
\$15,000 Torchlight Youth Mentoring Alliance: Community Based Mentoring Program

\$200,220 Investment (23.6%)

Financial Stability

\$12,700 Birthright:
Baby Formula Program
\$15,000 Catholic Charities:
Hispanic Outreach Program
\$75,480 Project Hope for the Homeless: Homeless Shelter
\$95,000 Forbes House:
Domestic Violence Shelter
\$50,000 Lake County Council on Aging: Congregate Meal Program
\$35,000 Lake County YMCA:
Financial Assistance Program
\$17,000 Lifeline:
Security Deposit Assistance Program
\$5,000 Lifeline:
VITA Program
\$22,000 Salvation Army Citadel:
Emergency Services Program
\$22,000 Salvation Army Citadel:
Red Shield Homeless Program
\$24,000 Salvation Army Service Units:
Emergency Services Program

\$373,180 Investment (43.9%)

\$850,000 Allocated from Community Fund

Additional Funds Invested

Responsive Community Investments

\$10,000 Birthright
Baby Formula Supplement
\$30,000 Lifeline, Inc
2-1-1 Help Referral Line
\$3,236 Lifeline, Inc
Dolly Parton Imagination Library Supplement
\$10,000 Salvation Army
Back to School Bash

\$10,000 Salvation Army Citadel

Red Shield Homeless Program Supplement
\$3,000 SubZero Mission
Supplemental Turkey Purchase

Food Investments

\$55,000 Bulk Food
Provided to 38 Lake County food pantries to restock shelves
\$66,000 Value of Donated Food
Provided to 38 Lake County food pantries

Designated Investments

\$126,000 Non-Partner Agencies
Donor Requested Allocations
\$98,800 Restricted Grant Dollars
EFSP Fund Distribution
\$18,854 HeroFest Funds
Crossroads Health
The Lakeland Foundation
\$5,000 Youth United Way (YUW)
Grant Allocation Program

\$1,285,890 Total Funds Invested Into Community

**Life's Domino
Effect:
The Fallout
of One
Wrong Move.**



“ We never know when we might find ourselves in need. I recently received a call from a local judge about a young woman who appeared in her court. She was concerned for her and inquired about the type of services that might be available to assist her. This young woman, previously uninvolved with the law, faced sudden challenges. Despite navigating her way to employment after growing up in foster care, she faced legal trouble due to an inability to afford a registration sticker for her car. After receiving a citation, she made a desperate move and took a sticker from someone else's car in order to be able to

continue driving to work and to have a place to lay her head at night. Her flawed decision making resulted in a felony charge which landed her in court and her car in impoundment. In one day she lost her way to work, she lost her home - the car she was living in - and she suddenly found herself homeless and on the streets while facing a felony charge. Her plight underscores how swiftly circumstances can shift lives. It also underscores our need to be there for one another so that no one stands alone in times of crises. ”

~Dione DeMitro, UWLC President & CEO

2023 IMPACT AT A GLANCE

66,360 Services Provided*

United for Children



Children benefited from early-intervention programs



Students in need from 9 school districts received backpacks filled with school supplies at the 2023 Back-to-School Bash*



Children benefited from mentors, youth enrichment, and creative arts therapy programs



Pre-k children benefited from free monthly Dolly Parton Imagination Library books in support of literacy and kindergarten readiness



Elementary and pre-school children benefited from reading programs in support of literacy



Households benefited from free tax assistance (Returns totalling \$300,795 put back into the community)



Families and individuals received rental assistance support



Domestic violence survivors benefited from refuge and care



Homeless persons received shelter and care



Emergency services provided to those in crisis



Hispanic families & individuals received acclimation assistance



2-1-1 referrals provided to those in need of help and services*

United for Families & Individuals

United for Healthcare



Individuals benefited from Familywize prescription program*

\$175,297

Total Medication Savings Realized from Familywize Prescription program



Survivors of sexual abuse received care and support



Hospice patients and their families received comfort and support



Medical and dental visits funded for those in need



Mental health counseling services were provided

United for Community

United Against Hunger



Community Investment Committee Volunteer Hours



Day of Caring Volunteer Hours



Cans of formula provided for babies



Congregate meals provided for seniors



Food for our hungry**

*Total is based on the programs our Community Fund supports, which does not include the services with asterisks, Day of Caring, or the programs supported from our Responsive Funding, which includes Lifeline's 2-1-1 service and the backpacks/school supplies we helped fund. **Food for our hungry is based on the time period of July 2022 – June 2023.

UNITED FOR COMMUNITY

31st Annual Day of Caring

Participating Organizations & Groups

ABB

Alpha Key Digital

Avery Dennison

CardinalCommerce, a Visa

Solution

Clearview Softwash

Dollar Bank

Eckart America

Emerging Leaders

Fifth Third Bank

Huntington Bank

KJ Fasteners

Lakeland Community

College

Lake County Board of
Developmental Disabilities

Mentor Rotary

Platinum Real Estate

Quota Club Lake County

Risk Strategies

State Farm Agent

Cyrus Massoudi

Stratus

Willoughby-Eastlake

Public Library

Willoughby Western Lake

County Chamber of

Commerce

Winter Equipment

Thursday, June 22, 2023 marked United Way of Lake County's 31st Annual Day of Caring where over 250 volunteers from 22 organizations and groups adopted 25 nonprofit projects.

250 Volunteers

By mobilizing volunteers to dedicate their time and skills, Day of Caring alleviates the financial burdens of nonprofits, allowing them to allocate funds toward their core missions rather than operational costs, which translates into expanded services for those in need.

25 Nonprofit Projects



UNITED FOR COMMUNITY

HeroFest: Honoring Lake County First Responders

Proceeds Awarded to Benefit First Responder Programs

Crossroads Health
Mental Health Services
The Lakeland Foundation
Scholarships

Sponsors

Presenting Chief Hero
Brunner Sanden Deitrick
Funeral Home and
Cremation Center
Griffin Technology Group
Lighthouse Advisers
Somich & Associates CPAs
Lieutenant
CardinalCommerce, A Visa
Solution
Family of LT Jeff Kirkner
Little Scholars Early
Learning Center
The News-Herald
Champion
Lakeland Community
College
Tonti Construction
In-Kind
City of Eastlake
Artemis Awards & Apparel

United Way of Lake County hosted a HeroFest event honoring Lake County First-Responders on Sunday, August 20, 2023, at Classic Auto Group Park to honor the tireless dedication and sacrifices made by these brave individuals who often put their lives on the line to ensure the safety and well-being of Lake County residents.

\$20,949 Raised

While fostering a sense of community solidarity, rallying together to express gratitude and demonstrate support for those who serve on the front lines, the event also raised \$20,949 in support of two critical nonprofit programs serving First-Responders. The proceeds were split and were awarded to Crossroads Health in support of their Mental Health Services program and to The Lakeland Foundation in support of their Scholarship Program for First-Responders.



CAMPAIGN KICKOFF

Highlights

United Way of Lake County (UWLC) kicked off their 2023 Campaign on August 30th at Spring Brook Gardens in Mentor where over 200 guests were welcomed to the luncheon. The highlight of the event was the "Pathway to Help" exercise, which showcased the many nonprofit programs supported by UWLC through their funding allocations. The exercise involved providing guests with various scenarios a person in need would encounter on their pathway to find support. In addition to highlighting the critical services nonprofit programs provide, the

exercise served to raise awareness about the challenges so many in need face along the path toward a better life.

Campaign Chair Richard Selby II and UWLC President & CEO Dione DeMitro, welcomed the crowd and encouraged all to join the organization in its mission of measurably improving the lives of Lake County residents.

"For our friends and neighbors who need assistance, the path is very seldom straight, often has many stops, and doesn't always end where they thought it would take them - it can be full of detours, false stops, and lack the discretionary signs so sorely needed."

-Dione DeMitro, President & CEO
United Way of Lake County



DRIVING DONATIONS

Two Cars Donated by Mentor Nissan

Ray Sminchak, General Manager/Managing Partner of Mentor Nissan was present at United Way of Lake County's (UWLC) Campaign Kickoff when their generous support was announced.

Mentor Nissan's contribution to UWLC's cause unfolded in two separate acts of kindness. In May of 2023, they donated a car for a UWLC raffle. During their Campaign Kickoff, it was also revealed that Mentor Nissan was doubling their support with the donation of a second car. Both cars generously included a \$15,000 cash option.

UWLC sold raffle tickets for the first car, a 2023 Nissan Sentra SV, starting in late May of 2023 until a few days prior to their Campaign Kickoff. The ten finalists attended the Kickoff event, and the finalist whose key fob started the car was declared the winner.

The second car, a 2024 Nissan Sentra SV, was utilized for a Donor Appreciation Contest that ran from the Campaign Kickoff until March 1, 2024. Again, ten finalists were selected and attended the organization's annual meeting on May 23, 2024. The finalist whose key fob started the car engine was announced the winner.



FUNDRAISING EVENTS

Record Proceeds Raised

United Way of Lake County Emerging Leaders 10th Annual Golf Outing: September 1, 2023

The Emerging Leaders of United Way of Lake County raised a record \$29,424 at their sold-out tenth annual Golf Outing Fundraiser held Friday, September 1, 2023, at Black Brook Golf Course in Mentor. A total of 136 golfers turned out for a day on the green in support of Lake County youth.

Headline Sponsor: Lighthouse Advisers

Logo Ball Sponsor

Paul Davis Restoration

Major Sponsors

Griffin Technology

Stanley Steemer

Sheet Metal Workers Local #33

Turn Sponsors

Dworken & Bernstein

Beverage Sponsor

Mentor Nissan

Scorecard Sponsor

X-Press Printing

Golf Cart Sponsors

Brunner Sanden Deitrick Funeral Home & Cremation Center

Lake-Geauga Habitat for Humanity

Putting Contest Sponsor

Crossroads Health

50/50 Sponsor

Willoughby Hills Auto Repair

Hole Sponsors

Applied Laser Technologies

Conway Land Title

Crossroads Health

CT Consultants

D&S Automotive

EIS Inc.

Fortress Law Group

KeyBank

Kurtz Bros., Inc.

Lake County Captains

Lakeland Community College

Lintern Corporation

Little Scholars Early Learning Center

Martinet Recchia CPA's

Mentor Area Chamber of Commerce

Mentor Ridge

Musser Lino Health & Wellness Center

Somich & Associates CPA's

Tec Inc. Engineering & Design

The Paquin Company

Tuff Shed

Western & Southern Life

In-Kind Sponsors

Leolo Hospitality

X-Press Printing

United Way of Lake County Inaugural Jail & Bail: October 27, 2023

United Way of Lake County kicked off their first annual Jail & Bail Fundraiser on Friday, October 27, 2023 in support of their mission. The Jail & Bail event consisted of government, city, school, and business officials from throughout Lake County who volunteered to be "arrested" if they hit the individual fundraising goals they set to raise funds for Lake County residents in need. A Laketrans bus, commandeered by Laketrans CEO Ben Capelle served as the "jail." After their arrest, each "jailbird" also made pleas from friends and co-workers to donate "bail" money and funds to be able to purchase snacks from the "jail" bus commissary. Over \$10,000 was raised.

Corrections Personnel

Jail Bus Driver – Ben Capelle, Laketrans; **Arresting Officer** - Chief Deputy Robert Izzo; **Correctional Officer** – Cristen Kane, Lake County Government, Senior Services; **Jailhouse Entertainer** – Travis Mettler of Cracker Jack and Company

Jailbird Fundraisers

Kelly Conrad, MEACO

Jennifer Edgell, Ladies & Gentlemen Salon and Spa

Christopher Galloway, Lake County Auditor

Ian Lewis, Little Scholars Early Learning Center

Noreen Marlowe, Keller Williams Greater Cleveland Northeast

Dennis Morley (1958-2024), City of Eastlake Mayor

Jackie Nemes, Mentor High School

Sanjay Parker, Knowtion

Andy Rose, Concord Township Administrator

Richard Regovich, Lake County Commissioner

David Schick, Lake County ADAMHS Board

Bryan Thomas, Lighthouse Advisers

Dr. Patrick Ward, Willoughby-Eastlake City Schools

Superintendent

Chris Weber, Mentor Area Chamber of Commerce

Domenic Wlodyka, Harvey High School

FUNDRAISING EVENTS

Record Proceeds Raised

Women United of United Way of Lake County's Women's Winterfest & Holiday Food Tasting: November 30, 2023

After a three-year hiatus due to COVID-19, Women United successfully resumed their renowned Women's Winterfest & Holiday Food Tasting Fundraiser on the evening of Thursday, November 30, 2023 at the American-Croatian Lodge. In addition to the in-person event, two online raffles were held from November to early December in support of the fundraiser to benefit Lake County women and children in need. The event attracted a record 450 guests who enjoyed food tastings from 19 local restaurants, a variety of raffles, Secret Santa Sacks, music and complimentary manicures provided by the Brown Aveda Institute. With the unprecedented success of both the in-person and online components, record proceeds of \$103,174 was raised.

Presenting Sponsor: Lighthouse Advisers

Golden Game-Changer Sponsors Platinum Roofing and Construction
All Contractors Supply Stanley Steemer
KeyBank **Mistletoe Sponsors**
RAW Roofing Solutions Willoughby-Eastlake Public Library
The News-Herald First Federal Lakewood
The Lubrizol Corporation **In-Kind Sponsor**
Santa Clause Sponsor American-Croatian Lodge
Legacy Health Services Brown Aveda Institute
Be Merry Sponsors Clicks By Kat
FirstEnergy Foundation PIP Marketing Signs Print

Participating Restaurants

Azteca Mexican Restaurant and Margarita Bar, BJ's Restaurant & Brewhouse, Cakes to You, Confectionary Cupboard, CoreLife Eatery, Don Tequila, Dubrovnik Garden Restaurant, HOLA Tacos, Master Pizza (Eastlake), Nothing Bundt Cakes, Outback Steakhouse, Redhawk Grille, Ridgewood Kitchen & Spirits, Sage Karma Kitchen, Sam's Club, SOL, Tavern Six, TGI Fridays, Timber Kitchen & Social

United Way of Lake County Emerging Leaders 4 Under 40 Awards Celebration: January 18, 2024

The Emerging Leaders' 4 Under 40 Awards honor the community's next generation of leaders. The awards pay tribute to Lake County's best and brightest young professionals for their hard work and achievements in the areas of leadership, community involvement, entrepreneurship and professional accomplishment. The ceremony was held January 18, 2024 at The Everly, where a crowd of 200 gathered in support of the 2023 award recipients. Another positive aspect of the event - \$7,000 was generated to benefit Lake County's youth.

Platinum Sponsors
Keller Williams Greater Cleveland Northeast
Today's Family Magazine
Silver Sponsor
Dworken & Bernstein
Table Sponsors
Clean Eat
Smoothie King
440 Marketing
ErieBank
Lighthouse Advisers
Cleveland Auto Wholesale

Bronze Sponsors
Lakeland Community College
Laketran
Lake County Development Council
Mentor Area Chamber of Commerce
TWO MEN AND A TRUCK
Western & Southern Life, Gary Caluducan & James Schleicher
In-Kind Sponsors
Griffin Technology Group
Jenna Siebert Media
Nothing Bundt Cakes
Lake Blue Inc.

2023 Award Recipients



Sarah Bals

Owner, 440 Marketing; Executive Director, Lake County Development Council



Lindsay Defeo

Owner, Leolo Hospitality



Anna Dey

Owner, Smoothie King (Mentor & Painesville); Owner, Clean Eat (Mentor & Westlake); Owner, The Yard on 3rd; Owner, The Vitamin Shoppe (Huber Heights); Partner, Barrio Tacos + Tequila (Columbus & Pittsburgh); Founder & Director, The 24 in 24



Dr. Andrea Musial

Professor of Biology, Lakeland Community College; Co-Advisor of Phi Theta Kappa and Alpha Psi Rho

FUNDRAISING EVENTS

Record Proceeds Raised

United Way of Lake County Celebrity Server Fundraiser & Virtual Raffle: March 14, 2024

A total of 500 people turned out for United Way of Lake County's (UWLC) largest annual Celebrity Server Fundraiser on March 14, 2024 at the American-Croatian Lodge. The St. Patrick's Day-themed event featured a corned beef and cabbage lunch with all the fixings. Guests were met with a "Table O'Sweets" to select from in return for a donation along with a large variety of raffle baskets, a silent auction and more. Celebrity Servers worked to earn tips from their guests in support of UWLC's work, employing tactics beyond table service. Some were challenged to dance an Irish jig, reveal an embarrassing fact about themselves, recite an Irish limerick and more. UWLC also implemented two consecutive online raffles to complement the in-person event, resulting in combined proceeds of over \$93,000.

Presenting Sponsor: Dworken & Bernstein

Four-Leaf Clover Sponsors

CT Consultants
FirstEnergy
Fortress Law Group
Lake Metroparks
Lakeland Community College
Sheet Metal Workers Local #33

Fairy Dust Sponsors

Dollar Bank
Fredon Corporation
Global Real Estate Advisors
The News-Herald

Luck of the Irish Sponsors

Aqua Ohio
Citywide Solutions
Stanley Steemer
Stefanik Iosue & Associates

Emerald Isle Sponsors

KeyBank
The Lake County General Health District
Somich & Associates CPAs
Willoughby-Eastlake Public Library

In-Kind Sponsors

Clicks by Kat
Mentor Nissan
PIP Marketing Signs Print

Top Celebrity Server Fundraiser: Morris Beverage III, Lighthouse Advisers



FUNDRAISING FUN

In Pictures



Women United Members

Chair: Kerry Bliss, Alluvial Private Wealth Cleveland

Carol Bacnik, Community Volunteer
Christine Barnes, Lakeland Community College, Retired
Ann Rzepka Budziak, Holden Forests & Gardens
Robin Baum, Community Volunteer
Linda Brentar, Lakeland Community College
Kathleen Buse, Advancing Women in the Workforce
Regina Butsko, The Lubrizol Corporation
Lori Caszatt, Western & Southern Financial Group
Gwen Corban, Community Volunteer
Nancy Dixon, First Mutual Holding
Jennifer Edgell, Ladies & Gentlemen Salon and Spa
Sarah Eppink, Aisling Group
Mary Feathers, Community Volunteer
Nancy Fisher, Community Volunteer
Ellen Forbus, ErieBank
Patricia Conrad, CardinalCommerce, a Visa Solution
Bethany Germano, First Federal Lakewood
Kim Gilmore, All Contractors Supply and
RAW Roofing Solutions
Michelle Graf, The Lubrizol Corporation
Christine Grieve, Community Volunteer
Jen Grill, Mentor Public Library
Nancy Guthrie, KeyBank
Brandi Haught, KeyBank
Cathy Humphrey, Lakeland Community College, Retired
Cailey Hutchins, Mentor Public Library
Lisa Imondi, Mosaic
Drez Jennings, Cleveland Clinic
Michele Johnson, Elevated Wealth Solutions
Cristen Kane, Board of Lake County Commissioners
Maureen Kelly, Community Volunteer
Gina Kevern, Willoughby-Eastlake City Schools
Darya Jeffreys Klammer, The Klammer Law Office
Cathryn Knezevich, The Behavioral Wellness Group
Shannon Kriegmont, Madison Local Schools
Maria Kula, STERIS Corporation

Cheryl Kuonen, Mentor Public Library
Pam Kurt, Kurt Law Office
Gloria Lane, Lakeland Community College
Beverly Lee, Riverside School District, Retired
Christine Margalis, Lake County General Health District
Kathleen Martin, Cisco Systems
Aven Marts, CardinalCommerce, a Visa Solution
Michelle McClure, KeyBank
Kristen McLaughlin, KM Career Coaching & Consulting
Nicole Moore, Auburn Career Center
Andrea Musial, Lakeland Community College
Jodi Nead, KeyBank
Patty Perry, ProMark Enterprises, Inc.
Laura Poderzay, CardinalCommerce, a Visa Solution
Ann Radcliffe, Fidelity National Financial
Julie Ramos, Wickliffe City School District
Leah Reese, Wickliffe City School District
Lake County General Health District
Donna Rosenau, First Federal Lakewood
Arpi Shah, CardinalCommerce, a Visa Solution
Gayle Sikula, Community Volunteer
Jen Smyser, Lakeland Community College
Colleen Snyder, Mentor Public Library
Jane Steger, Community Volunteer
Amber Thomas, Crossroads Health
Yvonne Delgado Thomas, Hershey Montessori School
Amy Thuer, Avery Dennison Corporation
Rachel Urbanek, Lake County Board of DD
Suzanne Vincek, STERIS Corporation
Kelly Voase, Mentor Area Chamber of Commerce
Jennifer Wasner, CardinalCommerce, a Visa Solution
Chris Weber, Mentor Area Chamber of Commerce
Phyllis Wilcox, Community Volunteer
Kristina Willey, Lakeland Community College
Joann Wirtz, Community Volunteer
Jen Yorke, Lake County Captains

AFFINITY GROUPS

Making a Difference

Women United of United Way of Lake County

Women United (WU) is a dynamic network of like-minded women who are passionate about making a difference and work to positively impact the lives of Lake County women, girls, and children through the efforts of membership, volunteering, and philanthropy.

In addition to their volunteer work, WU hosts Speaker Series and Socials with Purpose, where guests bring donations to each nonprofit cause the group adopts. Their signature event is their Women's Winterfest & Holiday Food Tasting Fundraiser, the details of which are outlined within this report. The purpose of the event is to raise funds to help Lake County women and girls in need through their annual Grant Awards Program.

Grant Awards

Over the last 9 years, WU has awarded grants totaling over \$326,000. This includes \$60,000 that was allocated to the programs listed below.

- \$12,700 Birthright, Baby Formula
- \$10,000 Cleveland Rape Crisis Center, Services for Rape and Sexual Abuse Survivors from Lake County
- \$10,000 Forbes House, Domestic Violence Shelter
- \$20,100 Lake-Geauga Recovery Centers, Outpatient Treatment
- \$7,200 Starting Point, Childcare Training Program

Volunteer Projects

- Early Literacy Program
- Mentoring: The Women's Center of Lakeland Community College's FEMM Student Program (Female Empowerment through Merging Minds)
- Mentoring: Clients of Lake-Geauga Recovery Centers' Oak House and Neveah House
- Holiday Service Project: Christmas gifts provided for domestic abuse survivors at Forbe's House



Women United Chair
Kerry Bliss



Emerging Leaders Members

Chair: Kerry Jonke, Laketran

Cory Blackledge, Mentor Public Library
Maggie Bosu, Bosu Insurance
Katie Burger, Office of Congressman David Joyce
Joe Cindric, Dworken & Bernstein
Daniel Comai, Bright Focus Sales
Larry Defeo, Leolo Hospitality
Lindsay Defeo, Leolo Hospitality
Kim Fetty, Lake County YMCA
Mark Forlani, Martinet Recchia
Anna Galipo, Lake Erie Council, Boy Scouts of America
Jordan Gardner, Laketran
Jacklyn Grgurich, Keller Williams Greater Cleveland Northeast
Rachel Jeavons, University Hospitals
Mel Prileson-Douglas, Somich & Associates CPAs
Mike Hanzel, Avery Dennison Corporation
Ashley Hanzel, Mr. Cooper
Mario Jurcic, SECURE Recycling
Myranda Keister, Lake Development Authority
Carolyn Kriebel, Lake County Board of DD
Julia Mason, Enthusiasm Lab
Caleb Mehls, Mehls Hauling
Andrew Phelps, Truist
Kelli Raines, Painesville City Local Schools
Brandon Robinson, Somich & Associates CPAs
Mandi Rodgers, H&W Co.
Christine Schriefer, Lake County General Health District
Mia Severino, The Bangerter Law Office
Brad Shimko, Martinet Recchia, Inc.
Robert Slowey, Slowey Insurance Agency
Ashley Snowberger, McDowell Real Estate
Brian Snyder, Snyder Carpentry
Kyle Tankovich, STERIS Corporation
Bryan Thomas, Lighthouse Advisers
Alec Wiggins, Keyfactor, Inc.
Melissa Zummo, Lighthouse Advisers

Youth United Way

Class of 2023 (Fall)

Ryan Delaney, Harvey High School
Aiden Englehart, Harvey High School
Alaina Englehart, Harvey High School
Leizett Garay, Harvey High School
Karen Gutierrez, Riverside High School
Mason Haffa, Harvey High School
Allyson Leskiewicz, Willoughby South High School
Janel Montgomery, Harvey High School
Zhavier Nurse, Harvey High School
Edson Pacheco, Harvey High School
Veronica Pacheco Garcia, Harvey High School
Alyssa Rudloff, Riverside High School
Abrielle Taylor, Harvey High School

AFFINITY GROUPS

Making a Difference

Emerging Leaders of United Way of Lake County

The Emerging Leaders of United Way of Lake County (EL) seek to be a catalyst for change in the lives of Lake County youth through leadership, advocacy, knowledge, and education in order to facilitate positive behaviors that will create tomorrow's leaders. The group also works to develop, connect, and empower young professionals by providing a mix of professional development opportunities, which includes networking and social activities, speaker series, and volunteer opportunities.

The EL's host two signature events: a 4 Under 40 recognition ceremony and a golf outing fundraiser held in support of their Grant Awards Program which provides funds to programs benefiting Lake County's youth. Details of both can be found herein. Funds raised also help support the EL-led Youth United Way initiative, providing high school students with the opportunity to award \$5,000 to nonprofit programs.

Grant Awards

Over the last 8 years, the Emerging Leaders have awarded \$151,154 in grants. This includes \$25,000 that was allocated to the programs listed below.

- \$4,500 Lake County Captains Charities, Reading Program
- \$13,000 Lifeline, Inc., Dolly Parton Imagination Library
- \$7,500 NAMI Lake County, Ending the Silence Program

Volunteer Projects

- Youth United Way program facilitation
- Back to School Bash
- Holiday Service Project: Fulfillment of every child's Christmas gift wish list from the Emma Caley Receiving Home of the Lake County Department of Jobs & Family Services

Youth United Way

Youth United Way (YUW) is an annual youth directed initiative facilitated by the Emerging Leaders. The program highlights the many needs residents of our community face along with available services while fostering a sense of social responsibility and encouraging active participation in meeting these needs. Thirteen high school students graduated from the 2023 fall class on November 15, 2023, during which the students awarded \$5,000 in grants to the following nonprofits:

- \$1,500 Crossroads Health, Ohio Early Intervention Program
- \$1,500 Forbes House, Christmas Presents for Kids
- \$2,000 NAMI Lake County, Ending the Silence Program



Emerging Leaders Chair
Kerry Jonke



AWARD WINNERS

Individuals Making a Difference



Gus Gehring Award Winner **Dennis Morley (1958 - 2024)**

City of Eastlake Mayor

The Gus Gehring Award was established in the year 2000 in tribute to Richard "Gus" H. Gehring, a distinguished member of United Way of Lake County's board of directors. This award stands as UWLC's premier recognition for exemplary volunteerism and advocacy efforts.



Matt Logies Ambassador Award Winner **Doris Behnke**

The Lubrizol Corporation, Retired

United Way of Lake County's Matt Logies Ambassador Award was established in 2011 in honor and memory of former UWLC board member Matt Logies. This annual award stands to honor those who embody outstanding community service, the foundation upon which UWLC is built.



Power of One Award Winner **Ray Sminchak**

Mentor Nissan

United Way of Lake County's Power of One Award winner epitomizes the profound impact that a single individual can make in effecting positive change within our community.



Woman Leader of the Year Award Winner **Kerry Bliss**

Alluvial Private Wealth Cleveland

United Way of Lake County's Woman Leader of the Year Award recognizes the highest standards of female achievement, encapsulating the purpose of Women United and displaying excellence in leadership and accomplishments.



Emerging Leader of the Year Award Winner **Lindsay Defeo**

Leolo Hospitality

United Way of Lake County's Emerging Leader of the Year Award honors a new generation of leaders and celebrates an individual with admirable leadership skills and a commitment to encouraging positive development among Lake County's youth while fostering tomorrow's leaders.

FORCES FOR GOOD

Organizations Making a Difference

Game-Changers



Monumental Leaders



Avery Dennison
Foundation



Transformative Leaders



Responsive Leaders

Donald & Yolanda Games Foundation
Energy Harbor
Gould Foundation
Lincoln Electric Foundation

Impactful Leaders

Aqua Ohio
Dominion Energy Foundation
FirstEnergy Foundation
Fredon Corporation
Griffin Technology Group
OH Technologies
STERIS Corporation

Purpose-Driven Leaders

Brunner Sanden Deitrick Funeral
Home & Cremation Center
De Nora Tech
Dworken & Bernstein
Giant Eagle
Lighthouse Advisers
Dick Lintern Foundation

Humanitarian Leaders

Aexcel Corporation
CardinalCommerce, a Visa Solution
Express Employment
Professionals
Fifth Third Bank
Francis Engineering
ISK Americas
Mid-West Materials
Premier Bank
R.W. Sidley, Inc.
Sherwin-Williams
Visiting Angels

TOP PERFORMERS

Outstanding Achievements

“The generosity of those who give back not only transforms lives but also strengthens our community's fabric, creating a brighter future for all.”

Largest Employee Campaigns

- Avery Dennison Corporation:** Large Division
- De Nora Tech:** Medium Division, Manufacturing
- KeyBank:** Finance Division
- Willoughby South High School:** Students, Education Division
- Auburn Career Center:** Employee, Education Division
- Lake County Board of DD:** Government Division
- Lake-Geauga Recovery Centers:** Non-Profit Division
- Dworken & Bernstein:** Professional Division



Leaders in Workplace Giving Advancement

- | | |
|-------------------------------------|--|
| ABB, Inc. | Lake County Auditor's Office |
| Aexcel Corporation | Lake County Juvenile Court |
| Aqua Ohio | Lake County Planning & Community Development |
| Auburn Career Center | Lake County Recorder's Office |
| Avery Dennison Corporation | Lake County Crime Laboratory Department |
| City of Painesville | Lake County Senior Services Department |
| Crossroads Health | Lake County Sheriff's Office |
| ESC of the Western Reserve | Lake County YMCA |
| Fredon Corporation | Lake Metroparks |
| ISK Americas | Lake-Geauga Recovery Centers |
| Kalcor Coatings Company | Mentor Public Library |
| Lake County ADAMHS Board | NAMI Lake County |
| Lake County Board of DD | R.W. Sidley, Inc. |
| Lake County Clerk of Courts | Salvation Army |
| Lake County Council on Aging | Starting Point |
| Lake County Engineer Department | Target |
| Lake County Free Clinic | University Hospitals |
| Lake County General Health District | United Parcel Service |
| | Wickliffe Public Library |



LEADERSHIP GIVERS

Visionary Champions of Change

Alexis de Tocqueville Givers (\$10,000+)

Timothy Bates, Avery Dennison Corporation
The Joanne Bentley Estate
Peter & Rita Carfagna

James A. Garfield Givers (\$5,000-\$9,999)

Richard J. Frey
Edward Hribar, Avery Dennison Corporation
Elfriede Roman, Lake County Board of DD

Lighthouse Givers (\$2,500-\$4,999)

Dominic Albertone
Robert Anderson
Karen L. Burton, STERIS Corporation
Tina Hart, Avery Dennison Corporation
Christopher Johnson, Avery Dennison Corporation
William R. Jones
Linda M. Judson
Gregory P. Lieb
Maria Manocchio, MAM Consultants
David Mele
Eric J. Pohl, Avery Dennison Corporation
Chassidy Rellinger, Avery Dennison Corporation
Mary Gayle Smith
Robert K. Wehrle

Leadership Givers (\$1,000 - \$2,499)

Anonymous
Michael P. Alley Jr., Mid-West Materials, Inc.
Mary Baker, University Hospitals
Elizabeth Bena, Lake-Geauga Recovery Centers
Robert Blank, De Nora Tech
Aimee Bogner
Lauren Brandon, De Nora Tech
Deborah Brewer, PNC Bank
Nancy Brown, Ladies & Gentlemen Salon and Spa
Kathleen Buse, Advancing Women in the Workforce
Kevin Company, R. W. Sidley, Inc.
Michael Campbell, Avery Dennison Corporation
Eric Chambers, De Nora Tech
Mario C. Ciano Esq., Reminger Attorneys at Law
Katherine Coleman, KeyBank
Donald Daut, University Hospitals
Dione DeMitro, United Way of Lake County
Dawn Grattino

Leadership Givers (continued)

Monica Hammer, Avery Dennison Corporation
Kevin Henderson, Avery Dennison Corporation
Brian K. Humphrey
James Kavulich, KeyBank
Raymond Kiraly
Brian Knapp
Thomas Kula, Sherwin-Williams
Sharon A. Lance
Mary K. Lawrence, ISK Americas
Raymond F. Leanza
James D. Levine, Express Employment Professionals
Douglas Lewis, City of Painesville
Frank Loncar, Avery Dennison Corporation
Steven Marks, Avery Dennison Corporation
Laura M. Mather
David & Doreen Mattson
Rita C. McMahon
Kelli J. Messer, Avery Dennison Corporation
George B. Milbourn
Latham W. Murfey III
Ray & Katie Murphy
Natalie F. Newhous
Cheryl O'Brien
Robert D. Petti Jr.
Gregory Prymicz, Cleveland-Cliffs, Inc.
Paul Purdef, Avery Dennison Corporation
David J. Radachy, Planning & Community Development
Doreen Rhineberger, Avery Dennison Corporation
Jennifer Rhone, Avery Dennison Corporation
JoAnn C. Rogers
Maurine Schmidt, Avery Dennison Corporation
John Schick, CardinalCommerce Corporation
Calvin Schroeck
Susan Snyder, KeyBank
Richard A. Stavar, Perry High School
Ava L. Stewart, GE Lighting
Scott Super, Avery Dennison Corporation
Annette & Mark Sutherland
Frank Tomaselli, De Nora Tech
Sean Turner, Avery Dennison Corporation
Tom Voldrich, CT Consultants
Danielle Wilttrout, Avery Dennison Corporation
Susan Witherite, Hyster-Yale Materials Handling

**“When
businesses give
back to their
local
communities,
they create a
ripple effect of
kindness and
generosity that
spreads far
beyond their
storefronts.”**

Small Business United Members

Small business owners know that a strong, healthy community is good for business. These same owners also understand the importance of giving back and keeping local dollars local in support of economic sustainability, which is where United Way of Lake County’s Small Business United (SBU) program comes into play.

The program was launched late in 2023 and is designed to make philanthropy a simple and rewarding way for small businesses to make a big impact. Below is a growing list of United Way of Lake County’s SBU members.

SBU Leader Members

Express Employment Professionals
Little Scholars Early Learning Center
OH Technologies
Visiting Angels

SBU+ Members

Active Plumbing
The B.B. Bradley Company
Davis-Babcock Funeral Home
Global Real Estate Advisors
Just Natural Provisions Co.
Perrino Builders & Remodeling

365 SBU Members

B.K. Electric, Inc.
Elevated Wealth Solutions
Guhde Flooring America
Johnson Funeral Home & Crematory
Mill Tech
No Limit Swiss
The Junkluggers
The News-Herald
TWO MEN AND A TRUCK

FINANCIALS

2023

FYE23 Statement of Financial Position

Per June 30, 2023 Audited Financial Statements

	<u>2023</u>	<u>2022</u>
ASSETS		
Current Assets		
Cash and Cash Equivalents	\$ 307,766	\$ 622,257
Restricted Cash and Cash Equivalents	13,705	13,705
Pledges Receivable	431,243	477,807
(Less Allowance for Uncollectible Pledges)	(70,000)	(70,000)
Prepaid Expenses and Other	6,736	6,956
	<u>689,450</u>	<u>1,050,725</u>
Property and Equipment, Net	365,289	389,434
Other Assets		
Cash Surrender Value of Life Insurance	30,204	29,374
Investments	2,822,149	2,285,248
	<u>2,852,353</u>	<u>2,314,622</u>
TOTAL ASSETS	<u>\$ 3,907,092</u>	<u>\$ 3,754,781</u>
LIABILITIES AND NET ASSETS		
Current Liabilities		
Allocations Payable	\$ 880,000	\$ 850,000
Designations and Other Agency Payables	55,286	36,108
Accounts Payable	2,887	2,295
Other Payables	13,967	16,204
Accrued Expenses	14,206	13,026
	<u>966,346</u>	<u>917,633</u>
NET ASSETS		
Without Donor Restrictions		
Operating	(83,177)	2,219,418
Board-Designated	2,822,149	455,024
With Donor Restrictions	201,774	162,706
	<u>2,940,746</u>	<u>2,837,148</u>
TOTAL NET ASSETS	<u>2,940,746</u>	<u>2,837,148</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 3,907,092</u>	<u>\$ 3,754,781</u>

FINANCIALS

2023

FYE23 Statement of Activities

Per June 30, 2023 Audited Financial Statements

	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	2023	2022
PUBLIC SUPPORT AND REVENUE				
Gross Campaign Results	\$ 1,470,709	\$ 195,148	\$ 1,665,857	\$ 1,782,548
Less Donor Designations	(125,924)	-	(125,924)	(79,020)
Less Allowance for Uncollectible Pledges	(72,950)	-	(72,950)	(39,851)
Net Campaign Revenue	1,271,835	195,148	1,466,983	1,663,677
In-Kind Support	115,769	-	115,769	91,130
Employee Retention Tax Credit	70,163	-	70,163	-
Grants	-	18,391	18,391	33,532
Rental Income	15,000	-	15,000	12,000
Processing Fees	4,693	-	4,693	5,255
Other Income	661	-	661	453
Grant - PPP	-	-	-	89,465
Net Assets Released from Restrictions	174,471	(174,471)	-	-
TOTAL PUBLIC SUPPORT AND REVENUE	1,652,592	39,068	1,691,660	1,895,512
EXPENSES				
Program Services:				
Gross Funds Awarded/Distributed	1,016,999	-	1,016,999	956,230
Less Donor Designations	(125,924)	-	(125,924)	(79,020)
Net Funds Awarded/Distributed	891,075	-	891,075	877,210
Community Impact	422,202	-	422,202	382,578
Allocations and Agency Relations	72,899	-	72,899	48,571
Total Program Services	1,386,176	-	1,386,176	1,308,359
Supporting Services:				
Management and General	114,152	-	114,152	138,233
Resource Development	324,989	-	324,989	261,535
Total Supporting Services	439,141	-	439,141	399,768
TOTAL EXPENSES	1,825,317	-	1,825,317	1,708,127
Increase (Decrease) in Net Assets as a Result of Operations	(172,725)	39,068	(133,657)	182,120
NON-OPERATING ACTIVITIES				
Unrealized Gain (Loss) on Investments	150,076	-	150,076	(507,013)
Investment Income, Net	87,179	-	87,179	132,333
	237,255	-	237,255	(374,680)
CHANGE IN NET ASSETS	64,530	39,068	103,598	(192,560)
NET ASSETS – BEGINNING	2,674,442	162,706	2,837,148	3,029,708
NET ASSETS – ENDING	\$ 2,738,972	\$ 201,774	\$ 2,940,746	\$ 2,837,148

IN REMEMBRANCE AND APPRECIATION OF

Dennis J. Morley

(1958-2024)

Alexander Piercy

(1997-2024)



UNITED WAY OF LAKE COUNTY
Turning Small Gifts into Big Impact.

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